

www.microsofttraining.net » Training Comparison Guide

| Training delivery | Best STL | Provider "X" | Provider "Y" |
|---|-------------------------------------|--------------------------|--------------------------|
| Courses never cancelled: Guaranteed | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Last minute rescheduling, online | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12+ months training schedule | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Online 60 sec booking with "easy-jet" style pricing | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Ability to deliver UK-wide | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Regular management training courses alongside London's largest schedule for MS Excel, Project, VBA, Powerpoint, Access... | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| Quality of service | Best STL | Provider "X" | Provider "Y" |
|--|-------------------------------------|--------------------------|--------------------------|
| Advice/support from trainers for 12 months via online forum | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Consistent 90%+ delegate satisfaction | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Comprehensive course reference material (recycled paper) provided on all public schedule and closed company events (e-downloads for on-site) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Experienced trainers | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Quality class sizes, average 6 people | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Institute of IT Training (IITT) Accredited Provider | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| ILM Endorsed Management Training | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Microsoft Certified Partner | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| View delegate feedback online as well order history, promotions etc | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Warm lunches and refreshments provided on all public schedule and closed company events | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| Pricing / promotions | Best STL | Provider "X" | Provider "Y" |
|---|-------------------------------------|--------------------------|--------------------------|
| We will beat any like for like training quotation | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2 free stand-by places for every onsite/closed company order placed | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Online "easy-jet" pricing model | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Public schedule 1 day courses from £75 when booked ahead | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| Delivery methods / services | Best STL | Provider "X" | Provider "Y" |
|---|-------------------------------------|--------------------------|--------------------------|
| Public schedule and UK-Wide onsite | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Tailored closed company training | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Consultancy services (Project server, Access, Web design) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Bespoke training (Excel VBA, ACCESS etc.) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| One-to-one / executive coaching | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Training needs analysis (TNA) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Office roll-outs, Floorwalking, Drop-in surgeries | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Microsoft Office Specialist (MOS) Testing | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| Additional features | Best STL | Provider "X" | Provider "Y" |
|---|-------------------------------------|--------------------------|--------------------------|
| IT hire, laptops, projectors - UK wide | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Electronic, paper-free invoicing, joining instructions and delegate feedback | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Easy account management online; new bookings, promotions, staff training history & more | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

